



**ROCKY UNIVERSITY**



# Guidelines for Regional Training or Dealer Location Training

KPI-JCI and Astec Mobile Screens has built a solid foundation for our dealer training with the introduction of the Rocky University program. This training has evolved and is now the future of our training at KPI-JCI and Astec Mobile Screens. The Rocky University events are held on predetermined dates at the KPI-JCI and Astec Mobile Screens factories in Eugene, Ore., Yankton, S.D., and Sterling, Ill.

By attending a factory-located Rocky University event, you will participate in training with various expert personnel from our service, sales and engineering departments with ready access to KPI-JCI and Astec Mobile Screens equipment and parts. Factory tours are also a scheduled portion of the Rocky University events and provide you a behind-the-scenes look at how and where our products are manufactured. The ability to network with factory personnel and learn from other dealer representatives is an invaluable added benefit to your attendance at a factory Rocky University event.

While we strongly encourage you to attend one of our scheduled factory Rocky University events, we do understand that situations may arise where dealer location or regional training outside of the scheduled factory training is necessary. These types of trainings necessitate unscheduled personal attention by KPI-JCI and Astec Mobile Screens staff. Therefore, we will begin charging for these types of trainings effective immediately.

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## Guidelines for Regional or Dealer Location Training

**Training Cost:** \$1,000 per day / per KPI-JCI and Astec Mobile Screens Trainer

**Reimbursement to KPI-JCI and Astec Mobile Screens for Travel Expenses:** Hotel/Airfare/Transportation/ Meals

**Minimum Attendance (for Fee Waiver):** Attendees must be represented from three separate dealerships

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We understand that timing of our factory-located schools are not always conducive to dealer and customer schedules. We offer factory-located, non-scheduled Rocky University training at the following rates:

## Guidelines for Non-Scheduled Rocky University Training (at Factory Locations)

### Training Cost / Attendee

10-14 attendees: \$399 / Attendee

15-20 Attendees: \$299 / Attendee

21+ Attendees: \$200 / Attendee

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